

	A	B	C	D	E	F	G	H	I
1	<b>Safe Sound and Green Streets</b>								
2	<b>Sample Monthly Bills for Typical Stand-alone Businesses by Scenario</b>								
3	Graduated Rate Structure with "Green" Discounts								
4	\$4.54/SFHH, \$22M Revenue model								
5	June 10, 2008								
6	<b>Fees With "Green" Discounts**</b>								
7	<b>ITE Cat Desc</b>	<b>Count</b>	<b>Avg SF/Units</b>	<b>Tot. Monthly Trips</b>	<b>Avg Trips</b>	<b>No Discount</b>	<b>10%</b>	<b>20%</b>	<b>30%</b>
8	Single-family Household				282	\$4.54	\$ 4.09	\$ 3.63	\$ 3.18
9	Multi-family Household*				201	\$3.32			
10	<b>Residential % of Revenue</b>					49.9%	49.9%	49.9%	49.9%
11	<b>Industrial</b>								
12	Waterport/Marine Terminal	1	284,011	2,366	2,366	\$36	\$33	\$29	\$ 25
13	General Light Industrial	189	15,678	628,207	3,433	\$53	\$47	\$42	\$ 37
14	Manufacturing	615	16,460	1,176,161	2,000	\$31	\$28	\$25	\$ 22
15	Warehousing	429	20,668	1,336,322	3,189	\$49	\$44	\$39	\$ 34
16	Mini-warehouse	4	41,044	12,484	3,121	\$48	\$43	\$38	\$ 33
17	Utilities	51	1,132	10,064	245	\$3.99	\$ 4	\$ 3	\$ 3
18	Truck Terminal	181	50,231	2,723,942	15,929	\$217	\$195	\$173	\$ 158
19	Other Industrial	12	11,490	10,485	953	\$15	\$13	\$12	\$ 10
20	<b>Subtotal</b>	<b>1,482</b>		<b>5,900,030</b>	<b>3,981</b>				
21	<b>Recreational</b>								
22	City Park (Acres)	9	5.7	2,502	278	\$4.49	\$ 4.04	\$ 3.59	\$ 3.14
23	Golf Course (Acres)	20	0.6	2,699	142	\$2.42	\$ 2.18	\$ 1.93	\$ 1.69
24	Movie Theater without Matinee	9	18,293	390,899	43,433	\$408	\$ 367	\$ 326	\$ 311
25	Amusement Park (Acres)	3	4.8	33,131	16,565	\$224	\$ 201	\$ 179	\$ 164
26	Health/Fitness Club	6	12,865	77,315	12,886	\$184	\$ 165	\$ 147	\$ 132
27	Recreational Community Center	52	12,255	443,501	9,240	\$141	\$ 127	\$ 113	\$ 99
28	<b>Subtotal</b>	<b>99</b>		<b>950,047</b>	<b>9,596</b>		\$ -	\$ -	\$ -
29	<b>Public/Educational/Institutional</b>								
30	Government Office Building	64	29,419	3,947,595	62,660	\$506	\$ 455	\$ 405	\$ 389
31	United States Post Office	5	19,610	322,667	64,533	\$515	\$ 464	\$ 412	\$ 397
32	K12	34	31,027	343,073	10,721	\$161	\$ 144	\$ 128	\$ 113
33	Schools, no designation	23	14,244	134,439	5,845	\$89	\$ 80	\$ 72	\$ 63
34	University/College	68	40,364	2,295,043	34,773	\$364	\$ 328	\$ 291	\$ 276
35	Church	491	9,951	1,353,878	2,832	\$43	\$ 39	\$ 35	\$ 30
36	Day Care Center	31	7,599	567,940	18,931	\$249	\$ 224	\$ 199	\$ 184
37	Cemetery	29	105,335	12,857	612	\$ 9.59	\$ 8.63	\$ 7.67	\$ 6.71
38	Light Rail Station (Acres)	74	0.1	6,552	1,638	\$25	\$ 23	\$ 20	\$ 18
39	<b>Subtotal</b>	<b>819</b>		<b>8,984,044</b>	<b>10,970</b>				
40	<b>Medical</b>								
41	Hospital	25	68,983	921,652	36,866	\$375	\$ 337	\$ 300	\$ 285
42	Nursing Home	65	20,237	244,060	3,813	\$58	\$ 53	\$ 47	\$ 41
43	Medical-Dental Office Building	415	12,032	1,353,260	3,277	\$50	\$ 45	\$ 40	\$ 35
44	Clinic	66	11,055	697,936	10,905	\$163	\$ 146	\$ 130	\$ 115
45	<b>Subtotal</b>	<b>571</b>		<b>3,216,908</b>	<b>5,634</b>				
46	<b>Office</b>								
47	General Office Building	1,542	20,434	10,552,291	7,025	\$107	\$ 97	\$ 86	\$ 75
48	Corporate Headquarters Building	57	8,155	112,827	2,212	\$34	\$ 31	\$ 27	\$ 24
49	Single Tenant Office Building	2,105	10,551	7,815,884	3,862	\$59	\$ 53	\$ 47	\$ 41
50	Other Office	238	8,385	484,376	3,485	\$53	\$ 48	\$ 43	\$ 37
51	Business Park	137	16,138	858,086	6,356	\$97	\$ 87	\$ 78	\$ 68
52	<b>Subtotal</b>	<b>4,079</b>		<b>19,823,464</b>	<b>4,860</b>				
53	<b>Restaurant/Hotel</b>								
54	Fine Dining Restaurant	501	4,575	8,159,181	16,351	\$221	\$ 199	\$ 177	\$ 162
55	High-Turnover (Sit-Down) Restaurant	45	4,507	1,046,065	23,246	\$295	\$ 266	\$ 236	\$ 221
56	Fast-Food Restaurant	168	1,911	1,655,712	10,158	\$154	\$ 139	\$ 123	\$ 108
57	Drinking place	158	6,198	439,339	2,816	\$43	\$ 39	\$ 34	\$ 30
58	Hotel	215	29,886	4,264,572	20,503	\$266	\$ 239	\$ 213	\$ 197
59	Motel	10	24,786	111,178	11,118	\$165	\$ 148	\$ 132	\$ 116
60	<b>Subtotal</b>	<b>1,097</b>		<b>15,676,047</b>	<b>14,290</b>				
61	<b>Retail</b>								
62	Building Materials and Lumber Store	27	14,154	524,933	20,190	\$262	\$ 236	\$ 210	\$ 195
63	Free-Standing Discount Superstore	11	37,458	616,736	56,067	\$472	\$ 425	\$ 378	\$ 362
64	Specialty Retail Center	994	6,701	8,978,954	9,200	\$140	\$ 126	\$ 112	\$ 98

	A	B	C	D	E	F	G	H	I
65	Free-Standing Discount Store	517	7,494	11,632,773	22,632	\$289	\$ 260	\$ 231	\$ 216
66	Hardware/Paint Store	28	10,421	455,210	16,257	\$220	\$ 198	\$ 176	\$ 161
67	Nursery (Garden Center)	15	1,808	29,763	2,480	\$38	\$ 34	\$ 30	\$ 26
68	Shopping Center	158	26,590	5,487,175	34,729	\$364	\$ 327	\$ 291	\$ 276
69	Factory Outlet Center	11	6,220	55,341	5,031	\$77	\$ 69	\$ 61	\$ 54
70	New Car Sales	206	7,246	1,513,746	7,925	\$121	\$ 109	\$ 97	\$ 85
71	Supermarket	86	37,693	4,848,092	56,373	\$474	\$ 426	\$ 379	\$ 364
72	Convenience Market	149	3,028	894,298	6,002	\$92	\$ 82	\$ 73	\$ 64
73	Wholesale Market	548	12,722	1,427,177	2,734	\$42	\$ 38	\$ 33	\$ 29
74	Discount Club	7	31,510	280,439	40,063	\$391	\$ 352	\$ 313	\$ 297
75	Home Improvement Superstore	25	12,947	293,384	11,735	\$171	\$ 154	\$ 137	\$ 122
76	Electronics Superstore	50	10,578	724,601	14,492	\$201	\$ 181	\$ 161	\$ 145
77	Book Superstore	18	5,483	63,941	3,552	\$54	\$ 49	\$ 43	\$ 38
78	Apparel Store	84	10,979	1,862,555	22,440	\$287	\$ 258	\$ 229	\$ 214
79	Pharmacy/Drugstore	22	6,323	381,057	18,146	\$240	\$ 216	\$ 192	\$ 177
80	Furniture Store	54	13,243	110,064	2,038	\$31	\$ 28	\$ 25	\$ 22
81	<b>Subtotal</b>	<b>3,010</b>		<b>40,180,239</b>	<b>13,349</b>				
82	<b>Automotive</b>								
83	Automobile Parts Sales	62	4,798	560,213	10,374	\$157	\$ 141	\$ 125	\$ 110
84	Tire Store	11	4,151	34,538	3,140	\$48	\$ 43	\$ 38	\$ 34
85	Automobile Care Center	450	5,009	632,432	1,464	\$22	\$ 20	\$ 18	\$ 16
86	Gasoline/Service Station	35	9	261,240	7,464	\$114	\$ 102	\$ 91	\$ 80
87	Gasoline/Service Station with Conv. Mkt	62	7	462,768	7,464	\$114	\$ 102	\$ 91	\$ 80
88	Automated Car Wash	6	8,373	21,576	3,596	\$55	\$ 49	\$ 44	\$ 38
89	<b>Subtotal</b>	<b>626</b>		<b>1,972,768</b>	<b>3,151</b>				
90	<b>Other Commercial</b>								
91	Walk-in Bank	48	8,665	1,979,565	43,034	\$406	\$ 365	\$ 325	\$ 309
92	Other Commercial by Acre	45	1.0	2,248	62	\$0.95	\$ 0.86	\$ 0.76	\$ 0.67
93	Other Commercial by SqFt	36	12,865	33,105	920	\$14	\$ 13	\$ 11	\$ 10
94	<b>Subtotal</b>	<b>129</b>		<b>2,014,918</b>	<b>15,620</b>				
95									
96	<b>Total, all non-residential properties</b>	<b>11,912</b>		<b>98,718,464</b>	<b>8,287</b>				
97									
98	Data validation continuing. Property statistics may change over time.								
99									
100									
101	Graduated Rate Structure								
102									
103	Trip Range	Cost per Trip	% of Non-res						
104	0 - 10,000	\$ 0.01525	83%						
105	10,001 - 25,000	\$ 0.01078	9%						
106	25,001 - 75,000	\$ 0.00508	5%						
107	75,001 - 150,000	\$ 0.00253	1.4%						
108	150,001 - 250,000	\$ 0.00101	1.1%						
109	250,000 +	\$ 0.00005	0.5%						
110									

**Note on Discounts:**

\* Multi-family residences not eligible for further discounts.

\*\* Transit-location discount capped at 10,000 trips.